



## ***A Room Full of Gems - and how to network with them!***

**A workshop which will teach you how to quickly recognize the behavioural "style" of anyone.**

Armed with this knowledge, you'll be able to adapt your own communication style to quickly establish rapport and trust... with nearly anyone. This information will help you become a master networker – resulting in quality business referrals.

**Discover how to leverage behavioural styles to make networking pay off in tangible business results for you.**

Referral Institute in partnership with the Ballsbridge Court Hotel, D4 will bring Europe's master trainer in Gems, **Jill Green**, to run this much talked-about workshop on:

**Wed 7th October. Ballsbridge Court Hotel, D4. 2.00 – 4.30 pm**

Don't miss this chance to register for half price as a 'D4 Hotels Guest'  
Normal cost - €147. **D4 Hotels 'Special Guest' price - €70.**

**For further details contact Alan Bell -**

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The Referral Institute is the world's leading 'referral training' organisation – [www.referralinstitute.com](http://www.referralinstitute.com)